



## Air Conditioning ♦ Heating ♦ I

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Arizona Corporation Commission

1200 W. Washington St.

Phoenix, AZ 85007

Arizona Corporation Commission

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AZ CORP COMMISSION  
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Attention: ACC Chairman and Commissioners

Dear Chairman and Commissioners,



**Subject: Please oppose any reopening or revisions of the Energy Efficiency Standards.**

Dear Chairman and Commissioners,

My name is Rich Morgan and I am not only a customer of Arizona Public Service, I support over twenty Arizona residents and their families through employment.

I am writing to you today to urge you to oppose any reopening or revisions to Arizona's Energy Efficiency Standards.

These Standards are working to lower customer utility bills and to make Arizona an affordable place to live and do business. In addition, these Standards enable me to employ Arizona residents and provide a way for them to support their families.

Revisions to these standards would most certainly lead to me having no choice but to lay off the majority of these employees and in turn possibly consider relocating my business to another state with a more "business friendly" mindset towards my industry.

I have had the pleasure of witnessing first hand the beneficial financial impact our work has had for thousands of Arizonans and the substantial energy usage reduction results from my company alone...and I assume its safe to say there are hundreds of companies in Arizona that can say the same.

Over the past few years, I have received dozens of thankful phone calls, letters, and online reviews that state that our energy efficiency improvement work has resulted in 30, 40, and in a few cases 50% reduction in residential annual energy usage. The fact that my company alone performs this work on hundreds of Arizona homes per year, leads me to believe that not only are these programs working well, they are indeed exceeding expectations.

LICENSED, BONDED, & INSURED - ROC 149817, 149818

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## Air Conditioning ♦ Heating ♦ Insulation ♦ Energy Audits

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The old adage "Don't fix it if it isn't broke" comes to mind here.

Having an established business to consumer service company in Arizona for over sixteen years, I can say with confidence that without the Energy Efficiency Standards put in place in 2010, and the resulting consumer programs developed to help achieve the goals set forth within, most homeowners will *not* proceed with the energy improvements that are working so well.

I have the utmost confidence you will do the right thing for Arizona, our state's economic development, and in keeping the desire for Arizona business leaders to keep and or establish their businesses in Arizona. **I urge you to please continue to support the Energy Efficiency Standards adopted in 2010.**

Thank you in advance for your time and consideration.

Sincerely,

*Rich Morgan*

Rich Morgan  
President

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